

MARSTON'S PUBS LIMITED

Quarterly Investor Report For the Period ended 5 October 2013

This Quarterly Investor Report covers the results for Marston's Pubs Limited from 30 September 2012 to 5 October 2013

To: HSBC Trustee (C.I.) Limited (as **Borrower Security Trustee**, **Issuer Security Trustee**, and **Note Trustee**)

HSBC Bank plc (as *Principal Paying Agent*)

Standard & Poor's Rating Services

Fitch Ratings Limited

Terms defined in the Master Definitions and Construction Schedule (the *Master Definitions and Construction Schedule*) dated as of 9 August 2005 and amended and restated on 22 November 2007 and signed for the purposes of identification by Freshfields Bruckhaus Deringer and Linklaters shall bear the same meaning herein.

Definitions:

Q4 means the results for the Financial Quarter from 30 June 2013 to 5 October 2013

Q3 means the results for the Financial Quarter from 31 March 2013 to 29 June 2013

Q2 means the results for the Financial Quarter from 30 December 2012 to 30 March 2013

Q1 means the results for the Financial Quarter from 30 September 2012 to 29 December 2012

Relevant Period means Q4 + Q3; and Relevant Year means Q4 + Q3 + Q2 + Q1

Principal Debt Movements

Principal Debt Movements on the Notes	Balance as at 30 June 2013	Scheduled repayments made	Prepayments	Balance as at 5 October 2013
	£m	£m	£m	£m
Aggregate principal amount outstanding at the Financial Quarter Date	1,001.4	(5.8)	-	995.6
Class A1 Notes	135.5	(3.9)	-	131.6
Class A2 Notes	214.0	-	-	214.0
Class A3 Notes	200.0	-	-	200.0
Class A4 Notes	216.9	(1.9)	-	215.0
Class AB1 Notes	80.0	-	-	80.0
Class B Notes	155.0	-	-	155.0

Principal Debt Movements on the Term Advance	Balance as at 30 June 2013 £m	Scheduled repayments made £m	Prepayments £m	Balance as at 5 October 2013 £m
Aggregate principal amount outstanding at the Financial Quarter Date	1,001.4	(5.8)	-	995.6
A1 Term Advance	135.5	(3.9)	-	131.6
A2 Term Advance	214.0	-	-	214.0
A3 Term Advance	200.0	-	-	200.0
A4 Term Advance	216.9	(1.9)	-	215.0
AB1 Term Advance	80.0	-	-	80.0
B Term Advance	155.0	-	-	155.0

Specific Trading Details

Turnover for the 14 weeks comprising Q4 was £119.0m giving a total during the Relevant Year of £421.0m. EBITDA for the quarter was £38.2m giving a cumulative total of £131.6m.

	Tenanted (Q4) £m	Managed (Q4) £m	Total (Q4) £m	Relevant Period (Q4 + Q3) £m	Relevant Year (Q4+Q3+Q2+Q1) £m
Turnover	53.9	65.1	119.0	226.6	421.0
Operating expenses	36.1	48.5	84.6	165.2	305.3
Adjusted Operating Profit*	17.8	16.6	34.4	61.4	115.7
Operating Profit			31.8	56.1	105.1
EBITDA	19.4	18.8	38.2	69.1	131.6
Free Cash Flow			35.7	64.5	123.6
Debt Service			22.0	42.7	84.6

^{*} Before amortisation of goodwill

Coverages and Covenants

FCF DSCR was 1.5 times and the EBITDA to Debt Service ratio was 1.6 times for the Relevant Year and 1.5 times and 1.6 times respectively for the Relevant Period. The Debt Service Covenant and Restricted Payment Condition were satisfied.

	Relevant Period	Relevant Year	
	(Q4 + Q3)	(Q4 + Q3 + Q2 + Q1)	
Free Cash Flow: Debt Service	1.5 times	1.5 times	
EBITDA: Debt Service	1.6 times	1.6 times	
Debt Service Covenant satisfied	Yes	Yes	
Restricted Payment Condition	Yes	Yes	
satisfied			

Net Worth as at 5 October 2013 was £597.5m. Restricted Payments of £nil were made in Q4 and £12.0m during the Relevant Year. The Restricted Payment Maximum at 5 October 2013 was £16.2m and no calculation of the Further Restricted Payment Maximum was required.

Maintenance and Capital Enhancement

The cumulative Maintenance Expenditure* in the Relevant Year was £21.0m and the Relevant Period was £11.2m. The Required Maintenance Amount* for the Relevant Year was £17.2m.

Capital Enhancement Expenditure of £4.2m was made in Q4, £22.5m in the Relevant Year and £9.4m in the Relevant Period.

^{*}Maintenance includes both capital items and items expensed through the profit and loss account.

Cash Balances

Balances on the following accounts at 5 October 2013 were as follows:

	£m
Borrower Transaction Account	38.6
Disposals Proceeds Account	18.2
Maintenance Reserve Account	-
All other Obligor Accounts	19.8

Amounts available under the Liquidity Facility were £120m. No amounts were drawn under this facility.

Estate

	Tenanted	Managed	Total
	Number	Number	Number
Outlets at the beginning of Q4	1,492	271	1,763
Conversions from Managed to Tenanted	-	-	-
Conversion from Tenanted to Managed	-	-	-
Acquisitions and substitutions	-	-	-
Disposals	(51)	-	(51)
Outlets at the end of Q4	1,441	271	1,712

The aggregate proceeds from disposals was £9.6m for the quarter.

Accounting Policies

Marston's PLC certifies that these financials comply with Generally Accepted Accounting Principles applied in the United Kingdom.

Defaults

Marston's PLC certifies that no Loan Event of Default or Potential Loan Event of Default has occurred.

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